

Telesales CV Example - Template

Telephone Number Here
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Professional Profile Over 18 years of experience in telesales management, I have created several telesales departments for leading brands, and have also devised and created solution packages for businesses who were under-achieving. I am a great motivator, with a proven track record of effective team management, who consistently meets and exceeds set targets. I am experienced in working with the public and business to business.

- Customer focus
- Goal driver.
- Realistic.
- Wider awareness.
- Highly organised.
- Focussed.
- Tenacity and persistence .
- Flexible.
- Building relationships.

Professional Qualifications. BTEC in Call Centre Operations.

Work History January 2010 - Present
Call Handler, Blue Communications, London

- Diary management
- Cold calling
- Confirming bookings
- Preview sales

January 2008- January 2010
Telesales Handler, Sea Digital, London.
Working in this large entertainment business hub, my main duties were to upsell customers packages in order to get more income for the company. It was my job to call clients and offer them upgrades at a lower than standard price, in return for staying with SEA for a fixed term. I would also offer them upgraded hardware and warranty services. Occasionally I would be changed to an inbound campaign if there was a shortage of inbound staff available.

Skills
Branding and marketing
Cold calling
Closing deals
Improving existing customer relationships
Promoting

Education GCSE 10xA Grades including English, Maths and Science.
Londonberry Comprehensive School
London
2007

References References are available on request, or in writing to the above previous employers.

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